GUIDEWIRE CONNECTIONS

REIMAGINED

NOVEMBER 18–19, 2020

Agenda

DAY 1: NOVEMBER 18

KEYNOTES | GUIDEWIRE CLOUD | BANFF | INSURANCENOW | ANALYTICS | LOCAL CONTENT | PARTNER DEMO SHOWCASE | CUSTOMER INNOVATION STORIES | CUSTOMER DISCUSSIONS

* All times listed are in Pacific Standard Time.

Time	Duration	Sessions			
7:00 a.m.–8:00 a.m.		Visit the Innovation Showcase (7:15 a.m. CastleBay Consulting, 7:30 a.m. Zipwhip)			
8:00 a.m.–8:30 a.m.	30 min	**CEO Keynote** Guidewire: Mike Rosenbaum, CEO			
8:30 a.m.–8:45 a.m.	15 min	**Engaging Your Customers in the Age of Amazon** Guidewire: Laura Drabik, Chief Evangelist			
8:45 a.m.–9:00 a.m.	15 min	**Don't Wait to Innovate!** Guidewire: Laura Drabik, Chief Evangelist; Mobilitas Insurance Company: Todd Pugh, VP, Commercial IT Applications, Information Technology Guidewire: Aubrey Kipp, Vice President, Technology and Innovation			
9:00 a.m.–9:15 a.m.	15 min	**Grow Efficiently: A Game Where Everyone Wins** Guidewire: Nicole Bruns, Group Director, Product Marketing			
9:15 a.m.–9:30 a.m.	15 min	BREAK—Visit the Innovation Showcase			
9:30 a.m.–9:50 a.m.	20 min	**Guidewire Cloud Realized: From Vision to Execution** Guidewire: Diego Devalle, Chief Product Development Officer			
9:50 a.m.–10:10 a.m.	20 min	**Claims Reimagined: Guidewire's Vision and Strategy—Live Demo!** Guidewire: Diego Devalle, Chief Product Development Officer; Ray Kreisel, Chief Technology Officer			
10:10 a.m.–10:20 a.m.	10 min	BREAK— Visit the Innovation Showcase			
10:20 a.m.–10:40 a.m.	20 min	GUIDEWIRE CLOUD **Making the Business Case for Guidewire Cloud** **Guidewire:** Annemarie Bruch, Senior Director, Global Strategic Advisory; Madison Hammond, Manager, Strategic Advisory; Mathias Grobet, Manager, Strategic Advisory	INSURANCENOW **Upgrading to InsuranceNow 2019.2: A Customer Story** **Union Mutual:** Trish Carter, Training Manager and Testing Coordinator; Vince Giovanniello, Development Team Lead **Guidewire:** Phil Iaccarino, Director, Product Marketing	CUSTOMER STORIES **USAA's Modernization Journey with PwC** **USAA:** Mary Beth Eckert, Vice President and P&C Chief Information Officer; Randy Termeer, Senior Vice President and Auto Insurance General Manager	
10:40 a.m.–10:50 a.m.	10 min	BREAK—Visit the Innovation Showcase			
10:50 a.m.–11:10 a.m.	20 min	GUIDEWIRE CLOUD **The Move to Guidewire Cloud** **USAA:** Mary Beth Eckert, Vice President and P&C Chief Information Officer **EMC Insurance Companies:** Joe Riesberg, Senior Vice President and Chief Information Officer **Guidewire:** Daniel Lockhart, Principal, Product Solutions Marketing	ANALYTICS **Guidewire Analytics: Delivering a Smart Core** **Frankenmuth:** Zachary Martin, Vice President of Actuarial, Risk, and Compliance Services **Guidewire:** Lev Vaysman, Customer Success Director	CUSTOMER STORIES **OnBase & InsuranceSuite: A Customer-First Approach** **Hyland:** Charlie Hanna, Senior Alliance Manager; Jeff Hiegert, Senior Customer Advisor, Insurance	CUSTOMER STORIES **Accelerating Business Transformation** **Gore Mutual Insurance:** Andy Taylor, CEO; Jas Dhindsa, Chief Technology and Data Officer **Deloitte:** Daniel Shum, Partner
11:10 a.m.–11:30 a.m.	20 min	GUIDEWIRE CLOUD **Discover Your Path to Guidewire Cloud** **Guidewire:** Sandia Ren, Vice President, Cloud Transition Practice; Blair Pyle, Enterprise Architect; Mike Laconico, Director, Transition Services Practice	CUSTOMER STORIES **EMC's Digital Transformation with PwC** **EMC Insurance Companies:** Joe Riesberg, Senior Vice President and Chief Information Officer; Matt Wentzel, Vice President of Customer Experience; Erik Keninger, Vice President of Enterprise Application Engineering	CUSTOMER STORIES **Achieve Speed-to-Market: Learn, Adapt, Scale** **Mobilitas Insurance Company:** Jey Ethiraj, Technology Leader	CUSTOMER STORIES **Digital Payments: Consumer and Insurer Alignment** **Celent:** Karlyn Carnahan, Head of Insurance, North America **ACI Worldwide:** Michael Grillo, Vice President of Marketing
11:30 a.m.–11:45 a.m.	15 min	BREAK—Visit the Innovation Showcase			
11:45 a.m.–12:05 p.m.	20 min	**Guidewire Innovation Chronicles** Guidewire moderator: Melissa Cobb, Senior PR Manager			
12:05 p.m.–12:25 p.m.	20 min	**Creating the Offer You Can't Refuse** Steven Van Belleghem, Thought Leader; Guidewire: Laura Drabik, Chief Evangelist			
12:25 p.m.–1:30 p.m.		Visit the Innovation Showcase			

DAY 2: NOVEMBER 19

KEYNOTES | GUIDEWIRE CLOUD | BANFF | INSURANCENOW | ANALYTICS | LOCAL CONTENT | PARTNER DEMO SHOWCASE | CUSTOMER INNOVATION STORIES | CUSTOMER DISCUSSIONS

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Time	Duration	Sessions
5:00 a.m.–5:55 a.m.	55 min	**3 EMEA User Groups—UK, Belgium, France**
6:00 a.m.–6:20 a.m.	20 min	CUSTOMER STORIES **MACIF's Journey to the Cloud** (in French with English subtitles) **MACIF:** Didier Fleury, Chief Information Officer **Guidewire:** Ratiba Lafer, Product Marketing Manager, EMEA
		CUSTOMER STORIES **Commercial Products: 36 Countries on One Platform** **Zurich:** Stefan Hobi, Senior Project Manager **Guidewire:** René Schoenauer, Director, EMEA Product Marketing
		CUSTOMER STORIES **Driving Core Transformation Beyond the Core** **Nationwide:** Brian Smith, Vice President of E&S/Specialty IT; Heidi Lambert Clark, Associate Vice President, UW Business Delivery **Cognizant:** Prakash Chava, Senior Client Partner and SBU Leader; Steve Naish, Guidewire Markets Leader
6:25 a.m.–6:45 a.m.	20 min	LOCAL CONTENT **LocalConnect: Addressing Local Market Needs** **Guidewire:** Petya Sabeva, Director of Product – Go-to-Market; Sheridon Glenn, Vice President of Global Market Integration and Delivery
		LOCAL CONTENT **Simplifying Complex Insurance** **Guidewire:** Ian Gibbard, Senior Sales Executive; Boris Kogan, Senior Sales Consultant; Tiago Soares, Solution Consultant
		CUSTOMER STORIES **Leveraging PolicyCenter Data to Improve CX** **EMC Insurance Companies:** Scott Herren, Content Services Supervisor **Quadient:** Andi Dominquez, Principal, Global Insurance and Healthcare
6:45 a.m.–7:45 a.m.		**Visit the Innovation Showcase (6:45 a.m. Ancile)**
7:45 a.m.–8:05 a.m.	20 min	**Aviva Italy's Journey to Become a Top P&C Player** Aviva Italy: Vittorio Giusti, Chief Operating Officer and CEO General Insurance
8:05 a.m.–8:25 a.m.	20 min	BANFF **Guidewire Cloud Platform: Optimized for P&C** **Guidewire:** Matt Sigman, Vice President, Strategic Development Programs; Gal Josefsberg, Senior Director, Product Management – Cloud Platform
		BANFF **InsuranceNow: Moving Forward in Banff and Beyond** **Guidewire:** Phil Iaccarino, Director, Product Marketing; Ben Guyer, Director, Product Management, InsuranceNow
8:25 a.m.–8:40 a.m.	15 min	**BREAK—Visit the Innovation Showcase**
8:40 a.m.–9:00 a.m.	20 min	BANFF **PolicyCenter: Stay Ahead in a New Era of Insurance** **Guidewire:** Nicole Mongillo, Senior Product Marketing Manager; Siddharth Jain, Principal Product Manager; Ryan Grant, Senior Product Manager; Pravin Nambiar, Senior Director, Product Management – Digital Platform
		BANFF **Guidewire Analytics: Be Brilliant in the Moment** **Guidewire:** Roger Arnemann, General Manager, Analytics and Data Services; Marina Grebenkova, Vice President, Product Management
9:00 a.m.–9:20 a.m.	20 min	BANFF **Empowering Developers to Drive Innovation** **Guidewire:** Ryan Smith, Product Marketing Manager; Amy Mollin, Vice President, Product Management – Cloud Platform
		BANFF **Guidewire Data Platform: Democratizing Data** **Guidewire:** Curtis McCosh, Strategic Development Programs Director; Nick Floeck, Director, Product Management; Premjith Rayaroth, Senior Director, Engineering
9:20 a.m.–10:00 a.m.	40 min	**BREAK—Visit the Innovation Showcase**
10:00 a.m.–10:55 a.m.	55 min	**5 User Groups—GMUG & PMUG, Latin America (LATAMUG), Mid-Atlantic (GMAUG), West Coast (WCUG), Workers' Compensation** **1 Customer Advisory Group—InsuranceNow**
10:55 a.m.–11:05 a.m.	10 min	**BREAK—Visit the Innovation Showcase**
11:05 a.m.–12:05 p.m.	60 min	**6 Customer Advisory Groups—Billing, Claims, Guidewire Analytics, Policy, Quality, Standards Based Templates** **1 User Group—InsuranceNow**
12:05 p.m.–1:00 p.m.		**Visit the Innovation Showcase**
1:00 p.m.–2:00 p.m.	60 min	**6 Customer Initiative Council Sessions** (20 customers maximum)**— Claims for InsuranceNow, Claims Intake Designer, Guidewire Cloud Console, Jutro, PolicyCenter, Predictive Analytics**

NOVEMBER 24

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Time	Duration	Sessions
7:00 a.m.–8:00a.m.	60 min	3 EMEA Customer Advisory Groups—Claims Automation Vision and Demo, Policy Sales and Service, Quality
8:00 a.m.–9:00 a.m.	60 min	6 Customer Initiative Council Sessions (20 customers maximum)—Claims Intake Designer, Guidewire Cloud Console, Jutro, Predictive Analytics, PolicyCenter, Claims for InsuranceNow



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